

# Discovery Programs

## Statement of Activity

January - December 2020

	TOTAL
Revenue	
50050 Program Income	
50055 D1 - Freedom	9,555.00
50060 D2 - Conquer	5,655.00
50065 D3 - Purpose	6,045.00
<b>Total 50050 Program Income</b>	<b>21,255.00</b>
50400 Connection by Alumni	<b>1,556.07</b>
50500 Unrestricted Financial Partnerships	107,873.29
50700 Branded Sales	<b>598.10</b>
50950 Permanently Restricted Assets Revenue	60,000.00
Uncategorized Revenue	290.00
<b>Total Revenue</b>	<b>\$191,572.46</b>
Cost of Goods Sold	<b>\$635.05</b>
GROSS PROFIT	<b>\$190,937.41</b>
Expenditures	
60010 Conference Center Rental	10,000.00
60020 Volunteer Hotel Rooms	4,554.00
60030 Meals	<b>7,212.95</b>
61000 Training Supplies & Support	<b>3,556.86</b>
62000 Website Improvement	16,546.25
62500 Marketing & Awareness	6,957.59
62750 Copywriting	6,000.00
63000 Branding	6,193.75
65000 Processing Fees	<b>2,095.97</b>
65100 Office Management	8,500.00
65105 General Office Support	<b>4,433.60</b>
65500 Insurance	<b>1,600.00</b>
66000 Legal & Professional	7,514.75
66500 Property Tax	299.80
67000 Depreciation	1,708.75
Uncategorized Expenditure	0.00
<b>Total Expenditures</b>	<b>\$87,174.27</b>
NET OPERATING REVENUE	<b>\$103,763.14</b>
Other Revenue	
50802 Investment and Interest Income	<b>14,901.97</b>
<b>Total Other Revenue</b>	<b>\$14,901.97</b>
NET OTHER REVENUE	<b>\$14,901.97</b>
NET REVENUE	<b>\$118,665.11</b>