

# Discovery Programs

## Statement of Activity

January - December 2023

	TOTAL
Revenue	
Merchandise Sales	5,701.20
Program Fee Income	209,103.75
Stripe Refunds	-235.00
Unrestricted Financial Partnerships	64,535.35
<b>Total Revenue</b>	<b>\$279,105.30</b>
GROSS PROFIT	<b>\$279,105.30</b>
Expenditures	
Branding	2,320.06
Conference Center Rental	77,610.30
General Office Support	<b>8,088.49</b>
Insurance	1,862.00
Marketing & Awareness	338.12
Meals	29,076.87
Operations Director	36,000.00
Processing Fees	<b>11,242.00</b>
Property Tax	227.32
Training Supplies & Support	<b>23,445.79</b>
Uniforms	9,206.00
Volunteer Hotel Reimbursements	-6,322.31
Volunteer Hotel Rooms	40,760.93
Website Improvement	27,800.00
<b>Total Expenditures</b>	<b>\$261,655.57</b>
NET OPERATING REVENUE	<b>\$17,449.73</b>
Other Revenue	<b>\$13,230.72</b>
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NET REVENUE	<b>\$30,680.45</b>