## **Discovery Programs**

## Statement of Activity

January - December 2021

	TOTAL
Revenue	
50050 Program Fee Income	9,800.43
50400 Connection by Alumni	245.00
50500 Unrestricted Financial Partnerships	33,242.26
50700 Merchandise Sales	390.00
Total Revenue	\$43,677.69
Cost of Goods Sold	\$277.77
GROSS PROFIT	\$43,399.92
Expenditures	
60030 Meals	1,516.84
61000 Training Supplies & Support	840.55
62000 Website Improvement	37,407.00
62500 Marketing & Awareness	395.93
62750 Copywriting	14,400.00
63000 Branding	663.33
65000 Processing Fees	14.60
65007 Stripe Fees	246.07
65055 Bank Charges & Fees	132.00
65060 PayPal	212.31
65065 Eventbrite	10.39
65070 Square	3.05
Total 65000 Processing Fees	618.42
65105 General Office Support	
65020 Postage	8.05
65023 Rent & Lease	5,993.50
65040 Software	1,244.51
Total 65105 General Office Support	7,246.06
65500 Insurance	1,864.00
66000 Legal & Professional	516.50
66500 Property Tax	273.49
Total Expenditures	\$65,742.12
NET OPERATING REVENUE	\$ -22,342.20
Other Revenue	\$13,370.04
Other Expenditures	\$52.16
NET OTHER REVENUE	\$13,317.88
NET REVENUE	\$-9,024.32
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